

## THE ROAD TO SUCCESS

## Complete the initial Bridge course within 30 days and 1. complete all assignments Mindset & Practice Goals Assets Patient Closing Process Running the Sales Process Patient Scheduling 2. Participate in the Facebook Mastermind Community Attend at least 2 of the Weekly Live Training or Q&A Calls 3. Get us the following assets within 14 days: 4. PHOTOS VIDEOS Front Desk Photo The Welcome Video Staff Photo **Testimonial Videos** Equipment Photo The Directions Video Consultation Experience Photo Front Door Welcome Photo Doctor Treating Condition Logo Doctor Holding up X-Ray 5. Give us access to Facebook Page 6. Send Us Your Calendar Availability 12-15 appointments per week Use our scripts and call all leads three times within 48 hours (Leads from 7. the weekend need to be called Monday morning) 8. Accurately update campaign performance sheet daily and know your numbers (Leads, scheduled, showed and closed) 9. Make an honest commitment to watch the trainings, implement the systems, participate in groups and grow your business

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